

MY STORY: I have been a commercial real estate broker for 32 years and am licensed in Georgia and Florida. My primary focus is representing tenants and purchasers in locating their ideal property. I provide my clients with extensive market knowledge and have a proven track record with successful contract negotiations. My company, KPK Commercial, was founded in 1997.

I was born in Miami and attended the University of Florida, graduating with a Bachelor of Science in business administration and management. After college, I moved to Atlanta to begin my career.

My journey in the commercial real estate business really began with the encouragement of my uncle, John Cox, who was, at that time, the regional vice president of the Georgia Association of Realtors. He also served as the association's state lobbyist. His active encouragement and words of wisdom inspired me to pursue this career path. I accepted a position with a real estate developer who offered me the opportunity to learn all facets of the business. After obtaining my broker's license, I concentrated on the brokerage side of the business.

WHY COBB COUNTY? Cobb County has excellent leadership and is a great community for businesses. Just as importantly, Cobb provides exceptional recreational and social opportunities and an excellent quality of life.

Every realtor and buyer knows the adage "Location, Location, Location!" Accessibility to the highways, proximity from home and quality of life are major considerations when my clients are selecting their preferred sites. Cobb County has many attractive properties that meet these requirements. Lower city and county taxes and periodic tax incentives certainly play a significant role in attracting potential tenants and buyers.

WHAT DO YOU LOVE ABOUT YOUR JOB? I love the thrill of finding the perfect properties and negotiating the best terms for my clients! Every transaction is unique. It is very rewarding to play a small role in contributing to the many positive changes currently impacting the landscape of Cobb County.

LEISURE TIME: I enjoy spending time with my family and friends, and activities like biking, horseback riding, hot yoga and travel.

BEST ADVICE: Whether you are relocating or renewing your office lease, purchasing an existing building or developing a new site, increase your chances of success by planning ahead. You

Kathryn Kennelly KPK Commercial, Broker/Owner



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can often gain big savings and extra benefits by allowing your broker representative to begin the market search well in advance of your purchase or lease expiration.

Favorite Quote: "Find a job you love and you'll never work a day in your life." – Confucius

WHAT'S NEXT? KPK Commercial will continue to provide exceptional customer service by focusing on clients' needs, attending to all the critical details from the beginning to the end of a project.

I look forward to staying involved in the community. I have developed lifelong friendships and business relationships through exceptional programs provided by organizations such as the Cobb Chamber of Commerce, including Leadership Cobb, Honorary Commanders and the CEO Roundtable. I have also remained active with the National Association of Realtors and Atlanta Realtors Association.